



5247 Fairmont Creek Rd  
Fairmont Hot Springs, BC. V0B 1L1  
EM: info@mountainsidevillas.com  
PH. 855-345-6341  
FAX. 250-345-6299

# MOUNTAINSIDE VACATION OWNERS' NEWSLETTER FALL/WINTER 2016/2017

## **Friendly Reminder:**

Due to administrative costs, since November 1st, 2015 the Management company has been and will continue to apply rental income collected on behalf of the owners, directly to the lease being rented and will not be mailing a cheque. However, if the owners wish to have a cheque issued, reservations needs to be notified **30 days in advance of the rental dates**.

## **CHECK-IN AND CHECK OUT TIMES**

A reminder for our guests. Check-in time at the Villas is 4:00 PM, not before. If you do arrive before 4:00 and your Villa has been cleaned you will be allowed access, but if the Villa has not been cleaned then the access time will be 4:00 or after when the villa is ready for accommodation. Our housekeeping department cannot drop the unit they are cleaning to accommodate early check-ins in another unit. It puts extra strain on the department and is not fair to other owners. Check out time is 10:00 or before so we can keep our cleaning on schedule.

# TOO GOOD TO BE TRUE!

***PURCHASE ANY LIESURE LEASE WEEKS 44-50***

***FOR \$199 ONE OR TWO BEDROOM***

TO INQUIRE, EMAIL DAVID DUPONT AT:  
info@mountainsidevillas.com





Dear Villa Owner,

Nov. 25, 2016

I am pleased to enclose for your review our 2016/2017 Winter Newsletter, summary of our projected 2016 operating expenditures and the budget for 2017. We expect to close the year with a small carry forward to 2017. For the most part all of our expenses were in line with our plan.

Rental income is up 25.0 percent over our business plan in 2016. Our association with Booking.com and Expedia has been a big asset in moving rental weeks, and we intend to be more aggressive in renting vacant units. We have joined the social media craze with Facebook, Twitter, Trip Advisor and more. Check us out on these sites when you have a minute. As in previous years we intend to continue to credit the owners maintenance fee account with the rental income, to save administration costs, unless we are advised by the owner not to.

The management company is keeping up the refurbishing and maintenance to the villas as the budget will allow. We have increased the contribution to the refurbishing account by \$2.00 per unit. The maintenance fees will increase by 3.0 percent over 2016. Any surplus in the refurbishing account will go to our reserves to protect the owners from a cash call. See the opposite page for the budget details. Please review the budget and if you have any comments or concerns please contact your General Manager, David Dupont.

Mountainside Villas has a number of leases available for sale acquired by the foreclosure process available on a first come first served basis. Please call David at 250 341-1742 or use his email [info@mountainsidevillas.com](mailto:info@mountainsidevillas.com) if you have any interest in new leases.

We are renovating the upper lounge in January and opening the **Three Bears Den**. We will have specialty coffee and retail items. See page 8 of this newsletter for details.

Delinquent accounts are a major concern to the management company. Owners must realize that your lease is a legal document and must be adhered to. We will be offering a payment plan to owners that have a carry forward balance from 2016. This will be included in your January 2017 statement.

Fairmont Mountainside Villas continues to be a Premier Resort, Interval International's most prestigious designation. It should be noted that Mountainside has always maintained the highest Interval status since the very beginning.

The Mountainside Team continues to set the bar for hospitality, maintenance and housekeeping at a very high level so this Resort continues to be among the very best in the Interval listing of Resorts. I would like to take this opportunity to express my appreciation for their efforts and a job well done.

Keep your comments coming via email. Many of your suggested ideas have been adopted in our overall plan to continue to make Fairmont Mountainside Villas the most outstanding resort in the Columbia Valley.

With best wishes for the Holiday Season and New Year, I remain,

Yours truly,  
  
**Don Seable**  
President

**FAIRMONT VILLA MANAGEMENT  
STATEMENT OF OPERATING PROJECTIONS**

	PRO FORMA		PROJECTED	
	2016		2017 COSTS	
		UNIT / WK		UNIT / WK
SALARIES & CONTRACTS	\$1,594,723	\$269.56	\$1,622,665	\$274.28
REPAIRS & MAINTENANCE	158,500	26.79	169,000	28.57
SUPPLIES	120,000	20.28	128,000	21.64
HYDRO	340,000	57.47	340,000	57.47
PROPANE	54,000	9.13	55,000	9.30
PROPERTY TAXES	60,000	10.14	63,000	10.65
UTILITIES, ROADS & WASTE	142,000	24.00	168,000	28.40
INSURANCE	85,000	14.37	90,000	15.21
BAD DEBT EXPENSE	110,000	18.59	120,000	20.28
GENERAL ADMIN. & OFFICE	51,700	8.74	64,200	10.85
AUTOMOTIVE	42,000	7.10	40,000	6.76
LEGAL & AUDIT	28,000	4.73	20,000	3.38
AMORTIZATION	10,000	1.69	17,000	2.87
BANK SERVICE CHARGES	72,000	12.17	70,000	11.83
TELEPHONE & FAX	4,500	0.76	4,800	0.81
POSTAGE	10,000	1.69	10,000	1.69
SOCIAL & RECREATIONAL	1,000	0.17	0	0.00
CABLEVISION	27,000	4.56	27,000	4.56
TRUSTEE FEES	18,000	3.04	18,000	3.04
NEWSLETTER	1,000	0.17	3,000	0.51
FIREWOOD	6,000	1.01	6,000	1.01
MISCELLANEOUS	19,500	3.30	26,400	4.46
DEFICIT RECOVERY	123,363	20.85	76,227	12.88
TOTAL EXPENSES	\$3,078,286	\$520.33	\$3,138,292	\$530.48
MISCELLANEOUS INCOME	279,800	47.30	295,600	49.97
NET OPERATING COST	\$2,794,986	\$472.45	2,854,357	\$482.48 (A)

(A). THIS AVERAGE TRANSLATES AS FOLLOWS

	1 BEDROOM VILLA	2 BEDROOM VILLA
BASIC FEES	\$436.93	\$502.32
REFURBISHING CONTRIBUTION	\$110.00	\$116.00
MANAGEMENT FEES	\$81.74	\$92.30
	\$628.67	\$710.62
5% GST	\$31.33	\$35.38
<b>TOTAL 2017 FEES</b>	<b>\$660.00</b>	<b>\$746.00</b>

SEASON	MONTH	NO.	2017				2018			
			FRI	SAT	SUN	MON	FRI	SAT	SUN	MON
PRIME	JAN	1	06-13	07-14	01-08	02-09	05-12	06-13	07-14	01-08
SKI	"	2	13-20	14-21	08-15	09-16	12-19	13-20	14-21	08-15
"	"	3	20-27	21-28	15-22	16-23	19-26	20-27	21-28	15-22
"	"	4	27-03	28-04	22-29	23-30	26-02	27-03	28-04	22-29
"	FEB	5	03-10	04-11	29-05	30-06	02-09	03-10	04-11	29-05
"	"	6	10-17	11-18	05-12	06-13	09-16	10-17	11-18	05-12
"	"	7	17-24	18-25	12-19	13-20	16-23	17-24	18-25	12-19
"	"	8	24-03	25-04	19-26	20-27	23-02	24-03	25-04	19-26
"	MAR	9	03-10	04-11	26-05	27-06	02-09	03-10	04-11	26-05
"	"	10	10-17	11-18	05-12	06-13	09-16	10-17	11-18	05-12
"	"	11	17-24	18-25	12-19	13-20	16-23	17-24	18-25	12-19
PRIME	"	12	24-31	25-01	19-26	20-27	23-30	24-31	25-01	19-26
GOLF	"	13	31-07	01-08	26-02	27-03	30-06	31-07	01-08	26-02
"	APR	14	07-14	08-15	02-09	03-10	06-13	07-14	08-15	02-09
"	"	15	14-21	15-22	09-16	10-17	13-20	14-21	15-22	09-16
"	"	16	21-28	22-29	16-23	17-24	20-27	21-28	22-29	16-23
"	"	17	28-05	29-06	23-30	24-01	27-04	28-05	29-06	23-30
"	MAY	18	05-12	06-13	30-07	01-08	04-11	05-12	06-13	30-07
"	"	19	12-19	13-20	07-14	08-15	11-18	12-19	13-20	07-14
"	"	20	19-26	20-27	14-21	15-22	18-25	19-26	20-27	14-21
"	"	21	26-02	27-03	21-28	22-29	25-01	26-02	27-03	21-28
"	"	22	02-09	03-10	28-04	29-05	01-08	02-09	03-10	28-04
"	JUN	23	09-16	10-17	04-11	05-12	08-15	09-16	10-17	04-11
GOLDEN	"	24	16-23	17-24	11-18	12-19	15-22	16-23	17-24	11-18
"	"	25	23-30	24-01	18-25	19-26	22-29	23-30	24-01	18-25
"	"	26	30-07	01-08	25-02	26-03	29-06	30-07	01-08	25-02
"	JUL	27	07-14	08-15	02-09	03-10	06-13	07-14	08-15	02-09
"	"	28	14-21	15-22	09-16	10-17	13-20	14-21	15-22	09-16
"	"	29	21-28	22-29	16-23	17-24	20-27	21-28	22-29	16-23
"	"	30	28-04	29-05	23-30	24-31	27-03	28-04	29-05	23-30
"	AUG	31	04-11	05-12	30-06	31-07	03-10	04-11	05-12	30-06
"	"	32	11-18	12-19	06-13	07-14	10-17	11-18	12-19	06-13
"	"	33	18-25	19-26	13-20	14-21	17-24	18-25	19-26	13-20
"	"	34	25-01	26-02	20-27	21-28	24-31	25-01	26-02	20-27
"	"	35	01-08	02-09	27-03	28-04	31-07	01-08	02-09	27-03
"	SEP	36	08-15	09-16	03-10	04-11	07-14	08-15	09-16	03-10
PRIME	"	37	15-22	16-23	10-17	11-18	14-21	15-22	16-23	10-17
GOLF	"	38	22-29	23-30	17-24	18-25	21-28	22-29	23-30	17-24
"	"	39	29-06	30-07	24-01	25-02	28-05	29-06	30-07	24-01
"	OCT	40	06-13	07-14	01-08	02-09	05-12	06-13	07-14	01-08
"	"	41	13-20	14-21	08-15	09-16	12-19	13-20	14-21	08-15
"	"	42	20-27	21-28	15-22	16-23	19-26	20-27	21-28	15-22
"	"	43	27-03	28-04	22-29	23-30	26-02	27-03	28-04	22-29
LEISURE	NOV	44	03-10	04-11	29-05	30-06	02-09	03-10	04-11	29-05
"	"	45	10-17	11-18	05-12	06-13	09-16	10-17	11-18	05-12
"	"	46	17-24	18-25	12-19	13-20	16-23	17-24	18-25	12-19
"	"	47	24-01	25-02	19-26	20-27	23-30	24-01	25-02	19-26
"	"	48	01-08	02-09	26-03	27-04	30-07	01-08	02-09	26-03
"	DEC	49	08-15	09-16	03-10	04-11	07-14	08-15	09-16	03-10
"	"	50	15-22	16-23	10-17	11-18	14-21	15-22	16-23	10-17
GOLDEN	"	51	22-29	23-30	17-24	18-25	21-28	22-29	23-30	17-24
"	"	52	29-05	30-06	24-31	25-01	28-04	29-05	30-06	24-31

## MOUNTAINSIDE VACATION SCHEDULE

**Please take the time to verify your vacation week dates.** Confirm your reservation at least two weeks in advance of check-in (855 345-6341). If you are unsure of when your week is scheduled, or how to read the Mountainside Vacation Schedule, do not hesitate to call the Reservation Office for assistance. The department is staffed Monday to Friday between 9am and 5pm MST, closed statutory holidays.

Reservation requests made by the website [www.mountainsidevillas.com](http://www.mountainsidevillas.com) (owner request form) or email [info@mountainsidevillas.com](mailto:info@mountainsidevillas.com) will be addressed when time is available between dealing with patrons at the counter and phone enquiries. If you call at times outside of regular office hours please understand that the Front Office staff on duty will gladly take a message, but they are unable to reserve any reservation requests. Owners of **Floating Time** should note you may reserve your allocated week allotment up to one year in advance of the desired week. Should you call to request a booking less than one year in advance, you risk being unable to book space either for personal use or deposit with a vacation exchange company.

Floating Owner reservations are made on a first come, first served basis, according to space availability. Reservations again, may be made up to one year in advance on a week number basis, beginning the first weekday of the week in the year preceding the sought after week of arrival based on the Mountainside Vacation Schedule. Thus, the first day one may arrange for a reservation in the coming year will always be either a *Friday or Monday*, whichever occurs first in the present year's week number.

**As a reminder to those of you that wish to deposit with an external exchange company, you still need to reserve your week as usual at your home resort (Mountainside Villas) up to one year in advance in order to trade a week for a week elsewhere. You must deposit the weeks up to 4 months in advance to receive full points with CIG and at least 2 months in advance for regular week deposits to ensure a regular deposit. \*Maintenance fees must be paid for week(s) depositing.**

**IT IS IMPORTANT THAT YOU RE-CONFIRM DATE OF ARRIVAL IN ADVANCE OF YOUR VACATION AS EACH YEAR THE CALENDAR CHANGES.**

### NOTICE FOR COMMUNICATING TO OWNERS

Communication to our owners will continue to be posted on our website for owners to view and comment. Rental and reservation confirmations will be emailed. This is a huge cost saving to our owners. For those owners without an email, we will continue to mail all correspondence. Invoices and statements will continue to be mailed. Please keep us informed of any changes to your email address as this is as important as your mailing address. If you are not receiving offers or notices from us and have an email address, please contact us to update your profile.

MOUNTAINSIDE VILLAS, A FOUR  
GREEN KEY RESORT.



BELOW IS A CHART TO SHOW YOU SPECIFICALLY WHAT DAY TO CALL IN  
2017 TO BOOK 2018 **\*MONDAY BOOKING DAY**

CALL US:



**MONDAY**

JAN 2ND
JAN 9TH
JAN 16TH
JAN 23RD

JAN 30TH
FEB 6TH
FEB 13TH
FEB 20TH

FEB 27TH
MAR 6TH
MAR 13TH
MAR 20TH
MAR 27TH

APR 3RD
APR 10TH
APR 17TH
APR 24TH

MAY 1ST
MAY 8TH
MAY 15TH
MAY 22TH
MAY 29TH

JUN 5TH
JUN 12TH
JUN 19TH
JUN 26TH

JUL 3RD
JUL 10TH
JUL 17TH
JUL 24TH

JUL 31ST
AUG 7TH
AUG 14TH
AUG 21ST
AUG 28TH

SEP 4TH
SEP 11TH
SEP 18TH
SEP 25TH

OCT 2ND
OCT 9TH
OCT 16TH
OCT 23RD

OCT 30TH
NOV 6TH
NOV 13TH
NOV 20TH
NOV 27TH

DEC 4TH
DEC 11TH
DEC 18TH
DEC 25TH

TO BOOK FOR

CHECK IN/OUT DAYS FOR 2018

	FRI	SAT	SUN	MON
1	05-12	06-13	07-14	01-08
2	12-19	13-20	14-21	08-15
3	19-26	20-27	21-28	15-22
4	26-02	27-03	28-04	22-29
5	02-09	03-10	04-11	29-05
6	09-16	10-17	11-18	05-12
7	16-23	17-24	18-25	12-19
8	23-02	24-03	25-04	19-26
9	02-09	03-10	04-11	26-05
10	09-16	10-17	11-18	05-12
11	16-23	17-24	18-25	12-19
12	23-30	24-31	25-01	19-26
13	30-06	31-07	01-08	26-02
14	06-13	07-14	08-15	02-09
15	13-20	14-21	15-22	09-16
16	20-27	21-28	22-29	16-23
17	27-04	28-05	29-06	23-30
18	04-11	05-12	06-13	30-07
19	11-18	12-19	13-20	07-14
20	18-25	19-26	20-27	14-21
21	25-01	26-02	27-03	21-28
22	01-08	02-09	03-10	28-04
23	08-15	09-16	10-17	04-11
24	15-22	16-23	17-24	11-18
25	22-29	23-30	24-01	18-25
26	29-06	30-07	01-08	25-02
27	06-13	07-14	08-15	02-09
28	13-20	14-21	15-22	09-16
29	20-27	21-28	22-29	16-23
30	27-03	28-04	29-05	23-30
31	03-10	04-11	05-12	30-06
32	10-17	11-18	12-19	06-13
33	17-24	18-25	19-26	13-20
34	24-31	25-01	26-02	20-27
35	31-07	01-08	02-09	27-03
36	07-14	08-15	09-16	03-10
37	14-21	15-22	16-23	10-17
38	21-28	22-29	23-30	17-24
39	28-05	29-06	30-07	24-01
40	05-12	06-13	07-14	01-08
41	12-19	13-20	14-21	08-15
42	19-26	20-27	21-28	15-22
43	26-02	27-03	28-04	22-29
44	02-09	03-10	04-11	29-05
45	09-16	10-17	11-18	05-12
46	16-23	17-24	18-25	12-19
47	23-30	24-01	25-02	19-26
48	30-07	01-08	02-09	26-03
49	07-14	08-15	09-16	03-10
50	14-21	15-22	16-23	10-17
51	21-28	22-29	23-30	17-24
52	28-04	29-05	30-06	24-31

THE CHART TO THE LEFT SHOWS WHAT DAY TO CALL OR COME TO THE FRONT DESK TO RESERVE YOUR WEEK FOR 2018. FOR EXAMPLE, IF YOU WISH TO RESERVE FOR WEEK 30 IN 2018, (JULY 27, 28, 29 OR 23 ARRIVAL) YOU NEED WILL NEED TO CALL OR COME TO THE FRONT DESK ON **MONDAY, JULY 24TH @ 9:00AM (MST) \*\*NOTE: OBSERVED HOLIDAYS ARE IN YELLOW HIGHLIGHTED BOXES**



# LUXURY LIFESTYLE AT FAIRMONT MOUNTAINSIDE

AS AN OWNER YOUR OPTIONS ARE ABOUND. RESIDE YEAR-ROUND AS YOUR PRINCIPLE RESIDENCE, RESIDE PART TIME AND RENT YOUR UNIT THE BALANCE OF WEEKS, TRAVEL WITH INTERVAL INTERNATIONAL, RENT YOUR UNIT FOR INCOME AS AN INVESTMENT PROPERTY.

ALL SERVICES ARE PROVIDED IN ONE MONTHLY FEE, WHICH INCLUDES MAINTENANCE INSIDE AND OUT, HYDRO, CABLE, ROAD MAINTENANCE, USE OF RECREATION CENTRE, HOUSEKEEPING, LAUNDRY, UPGRADES TO FACILITY TO INCLUDE FURNITURE AND APPLIANCES. YOU HAVE NO FURTHUR COSTS EXCEPT YOUR FOOD AND PERSONAL BE-LONGINGS. TERMS AND CONDITIONS OF THE PERPETUAL LEASE APPLY. TO BOOK YOUR APPOINTMENT TO VIEW UNITS PLEASE CALL; GENERAL MANAGER, DAVID DUPONT AT 250-341-1742 OR EMAIL: [info@mountainsidevillas.com](mailto:info@mountainsidevillas.com)

PURCHASE 52 WEEKS IN PERPETUITY AT FAIRMONT'S PREMIER RESORT AND ENJOY YEAR AROUND LUXURY AND HOSPITALITY. ONE AND TWO BEDROOM UNITS ARE AVAILABLE.

## MAINTENANCE FEES

Fees are billed to the owner every year at the same time. The invoices are mailed to the owner on the first business day in January and they are due and payable by January 30th. If you will be vacationing at that time, do contact us prior to your departure should you wish to set up automatic payment of your fees to avoid interest charges when you return from vacation. You may speak to any of our Owner Services team at the Front Desk or the Reservations team to set this up. The reservations team will be happy to deposit future weeks and are able to take payments in advance as a credit to your account for the next year.



# THREE BEARS DEN



Coming soon to Mountainside Vacation Villas, the new “*Three Bears Den*”. It will be located upstairs in the Recreation Center in the newly renovated lounge area.

The renovations will commence in January and will last the month, we are very excited about this. The Coffee Den will host specialty coffee & tea, confections, sandwiches, juices, soups, muffins etc...

We have had many requests from owners and guests for this service, as well as to have more items in the retail area such as kids items, jogging pants and shorts.

We are looking forward to bringing these items to you and your families.



**MOUNTAINSIDE VILLAS ARE AN**



INTERVAL INTERNATIONAL  
**PREMIER**  
MEMBER RESORT

